Leadership Training for Results: Unleash Talent in Others™



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Employees are looking to you. They are looking to you as their manager to solve problems, guide them through change, and grow their careers. Employees are looking to you to inspire and instill confidence, all while facilitating teamwork and collaboration. They need you to empower them to get the work done and engage them so they go the extra mile. Your employees need a lot! The demand is tremendous! That means to be a successful leader in today's workplace you must bring the right set of skills and attitudes to engage, retain, and achieve results through your team.

Dale Carnegie's unique relationship-centered approach to leadership development provides you with a comprehensive toolkit that will help you become the type of leader required in today's workforce. This program combines the crucially important hard skills and proven behaviors that leaders need, while also focusing on adopting the right attitudes required to be an engaging leader.

Get the full set of capabilities that you need, and work through Dale Carnegie's Leadership Success Model to get the most out of your team. Join us for Leadership Training for Results: Unleash Talent in Others™.





Leadership Competencies Covered

Self-Aware

Confident

Accountability

- Honesty and Integrity
- Manages Progress Towards Goals
- Makes Effective Decisions

Others-Focused

- Inspiring
- Effectively Communicates
- Fosters Teamwork and Collaboration
- Fosters Employee Engagement
- Facilitates Change
- Works Cooperatively

Strategic

- Innovative
- Solves Problems
- Forward-Focused

Who Should Attend

Leaders and managers who have experience and want to take the capabilities and performance of themselves and their teams to the next level to improve their results.

Format

3 Days or 8 Weeks

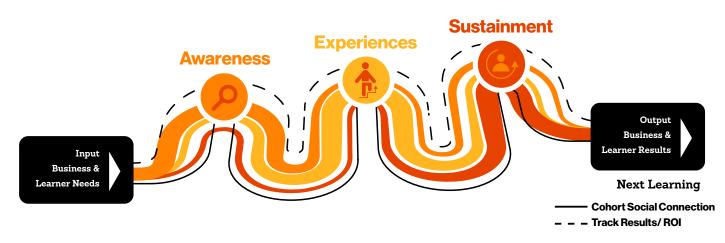
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For the most up-to-date listing of class schedules and more information, please visit us online at: **dalecarnegie.com**

Performance Change Pathway®

The Dale Carnegie Design and Delivery Framework

The Dale Carnegie experience engages learners from the initial contact through follow-up and provides support to reinforce key behaviors. Our methodology supports the development of skills and habits needed to sustain performance change. We believe that the emotional shift is as important as the behavior shift. That's why our Performance Change Pathway[®] shows our deliberate approach to creating training programs that drive improved performance.



Dale Carnegie's Performance Change Pathway encompasses five key components: Input, Awareness, Experiences, Sustainment, and Output. We know that these components are essential to the design and delivery of our programs. They formulate a continuous learning path for participants to drive organizational results.

The Bottom Line ...

Leadership Training for Results: Unleash Talent in Others Delivers Results

Automotive

Audi Ford Motor Company Ally Financial Inc. Mercedes-Benz Porsche AG Toyota Astra Motor

Communication & Information

Systems ABC Cable Networks Group Alcatel Indonesia Aspect Communications AT&T Comcast Cox Communications Standard & Poor's Telmex Verizon

Energy Services

Alstom BP Chemicals Chevron Energy Solutions ExxonMobil Kuwait Oil Company Pilipinas Shell Petroleum

Financial & Insurance Services

ABN AMRO Bank AEGON Insurance Co. Al Rajhi Bank AutoOne Insurance Axa Insurance Allstate Insurance Company Banco de México Bank of America Bank Central Asia Bank of Tokyo-Mitsubishi UFJ Cigna Health Insurance Citigroup Commercial Bank of Kuwait (CBK) Empire BlueCross BlueShield Equitas Farmers Insurance Group JPMorgan Chase Merrill Lynch Municipal Credit Union NavyArmy Community Credit Union Nordea Bank Sverige Progressive Corporation Sovereign Bank State Bank of India

Food & Beverage

Anheuser-Busch Campbell Soup Company Cargill Coca-Cola Enterprises Coors Brewing Company Frito-Lay Hormel Foods Interbrew Nestle Purina AB Pepperidge Farm, Inc. Sara Lee Corporation Stanfilco Division of Dole Philippines Unilever

Healthcare & Pharmaceuticals

AstraZeneca Sanofi-Aventis U.S. LLC BAYADA Nurses Boulder Community Hospital Bristol-Myers Squibb Dankos Laboratories Tbk Evans Vaccines Ltd GlaxoSmithKline IDEXX Jacob Healthcare Johnson & Johnson

Hospitality

Argosy Casino Hotel & Spa Dwidaya Tour & Travel Four Seasons Hotel Las Vegas Hampton Inn & Suites InterContinental Buenos Aires The Kahala Hotel and Resort Radisson Hotels

Manufacturing & Shipping

Adidas Alcan Packaging Baker Concrete Construction Caterpillar, Inc. Delami Garment Industries DuPont Indonesia Hapag-Lloyd Hitachi Metals America, Ltd. Hong Kong Oxygen & Acetylene Co. Ltd Hunter Douglas Ingeniería Gastronómica International Trucks JanPak John Deere Lear Corporation Liz Claiborne

Mitsui O.S.K. Lines, Ltd. Northrop Grumman Philip Morris International Sappi UK Securitas Star Shipping Argentina S.A. Synthes Tetra Pak PT Thomas & Betts Tirtha RIA USA Screen Printing 3M Company

Retail

Ace Hardware Ahold USA Best Buy Costco Wholesale Domino's Pizza Dunkin' Donuts Enterprise Rent-A-Car The Home Depot McDonald's Corporation Radco Food Stores Staples Target Corporation T.J. Maxx Walmart Wawa

Service Companies

1-800-Flowers.com ADT Security Services American Dental Service American Heart Association American Red Cross

ARAMARK BBC Worldwide Chicago Bulls Cinecolor Argentina Deloitte LLP Finning International, Inc. (Canada) HDR Inc. Manpower Manchester City Football Club March of Dimes NYC Transit Reed & Mackay Travel Ltd Thomson Learning Iberoamerica United States Postal Service United Water United Way Worldwide US Coast Guard US Navy UNICEF

Technology

Apple Binatone Global Ciudad Internet IBM Intel Microsoft Oracle VoxCom WebMD



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