



Executive Leadership Programme

Venue: Salisbury

Trainers: Sue Robinson and Angela Mays



The Quality Management System of Dale Carnegie Global Services is ISO 9001 certified.



In today's dynamic organisational and business environment, board-level leaders face unprecedented challenges. Rapid technological advancements, unpredictable market conditions, heightened global competition, and changing workforce demographics demand agile and visionary leadership. Navigating these complexities requires more than traditional management skills; it calls for enhanced strategic thinking, innovative problem-solving, and the ability to inspire and lead diverse teams.

Dale Carnegie's Executive Leadership Programme is designed to equip executives with the advanced leadership capabilities needed to succeed in this evolving landscape. Through fast-paced and interactive learning experiences, research-led competency modelling, and insightful peer coaching, participants will gain the personal transformation and tools necessary to drive their organizations forward with confidence and resilience.

What can you expect from the Executive Leadership Programme

- Clarify your vision and improve your strategic forward-focus.
- Elevate your poise, presence, and credibility.
- Nurture and challenge the talent in your organisation to create a high performance culture.
- Maximise your communication impact and ability to inspire.
- Drive positive change and organisational growth.

What our clients have said about the Executive Leadership Programme

"I have become aware that I need to control the outcome of all situations but must let go of decision making and encourage my team to take ownership of their departments. This has begun to occur through my refreshed approach where I question more than I answer. I seem to have a lighter, brighter team and I have more awareness of how my own mood and behaviours impact directly upon them."

**Duncan Taylor | Head of UK Wealth & Compliance
Canaccord Genuity**

"I now see that I do not have to force people to do things the right way, I can coach them and support them. I am the kind of leader they feel will be worth following."

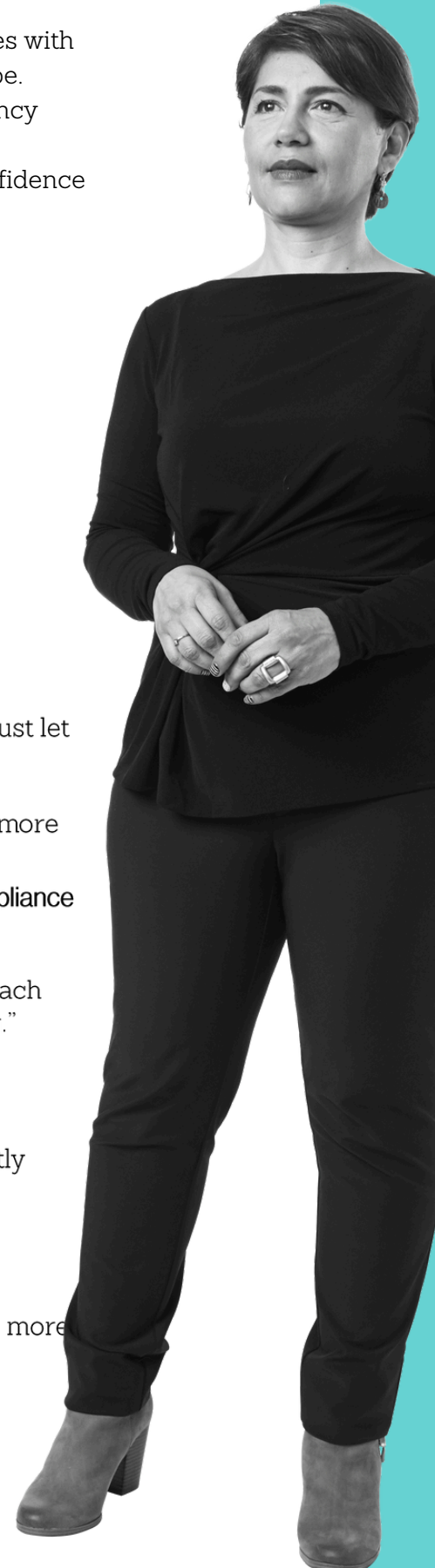
**A.M. Telwar | President
Anisa International Inc.**

"The Executive Leadership Programme has been all encompassing. It has greatly helped me to adapt my style to be a better leader, colleague and friend."

**Stuart Godfrey | Managing Director
Mkodo**

"I firmly believe that my colleagues are seeing and feeling a change in me, I am more helpful and efficient! There are speedier conclusions to issues and less stress, reluctance, and conflict as a result. It's a win-win scenario."

**Andy Kress | Operations Director
Caprice Holdings Ltd.**



5 day programme, delivered over 4 weeks, plus a 360 assessment and online awareness and sustainment sessions

Wed 15 Oct 2025: Online Kick-off Session: 1230-1330

Clarify organisational priorities and personal learning objectives. Connect with fellow participants and the training team. Prepare for 360 Competency Assessment.

360 Competency Assessment

Identify strengths to maximise and shortfalls to improve.

Wed 22 Oct 2025: Session 1: 0930-1600

- Building Effective Teams
- Innovation

Wed 5 Nov 2025: Session 2: 0930-1600

- Accomplishing Results Through Others
- Performance and Results
- People-first Culture

Wed 12 Nov 2025: Session 3: 0930-1600

- Executive Presence, Poise and Professionalism
- Leadership Credibility
- Communicate Complex Information Clearly

Thu 13 Nov 2025: Session 4: 0930-1600

- Communicate with Greater Impact
- Motivate Others to Action
- Respond to Pressure Situations

Wed 19 Nov 2025: Session 5: 0930-1600

- Leadership Agility
- Delegation
- Driving Change and Acceptance
- Final Presentations to Stakeholders, Mentors and Guests

Wed 28 Jan 2026: Online Sustainment Session:1200-1400

Report back on achievements and ROI of programme. Peer-coach, and re-commit to further continuous learning.

Investment: £5,500 +VAT

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